**Shopping**

**Lesson Plan 4 – Bargaining strategies**

|  |  |
| --- | --- |
| **Lesson 4** | **Plan** |
| **Learning objectives** | 1. Revising spot the difference & knowing more about Maori & Taiwanese aboriginal people
2. Gaining understanding of bargaining strategies in China
3. Being able to pronounce formulaic expressions in increasing confidence
 |
| **Activities****15 min****15 min****15 min** | 1. Introduce the lesson & LO
2. Comparing differences between Maori people & Taiwanese aboriginal people
* Slides 2-3: Do now & teacher guided discussion
* Slide 4: Explain ancestors of Maori did island hopping from Taiwan to NZ
1. Slides 5-8: Bargaining strategies
	* YouTube video
* Answer the questions while watching the video.
* Go through the answers with students.
1. Common shopping phrases in Chinese & Competition
* Slide 9: Give students a copy of the “Common phrases for shopping” (PDF)
* Slides 10-26: Competition

Homework: Education Perfect / Quizlet  |
| **Resources** | 1. PPT
2. Quizlet (see PPT)
3. “Common phrases for shopping” (Word)
 |